



GAD Institute 2017

#GAD2017



West
Palm Beach,
Florida



realtoractioncenter.com/gadinstitute



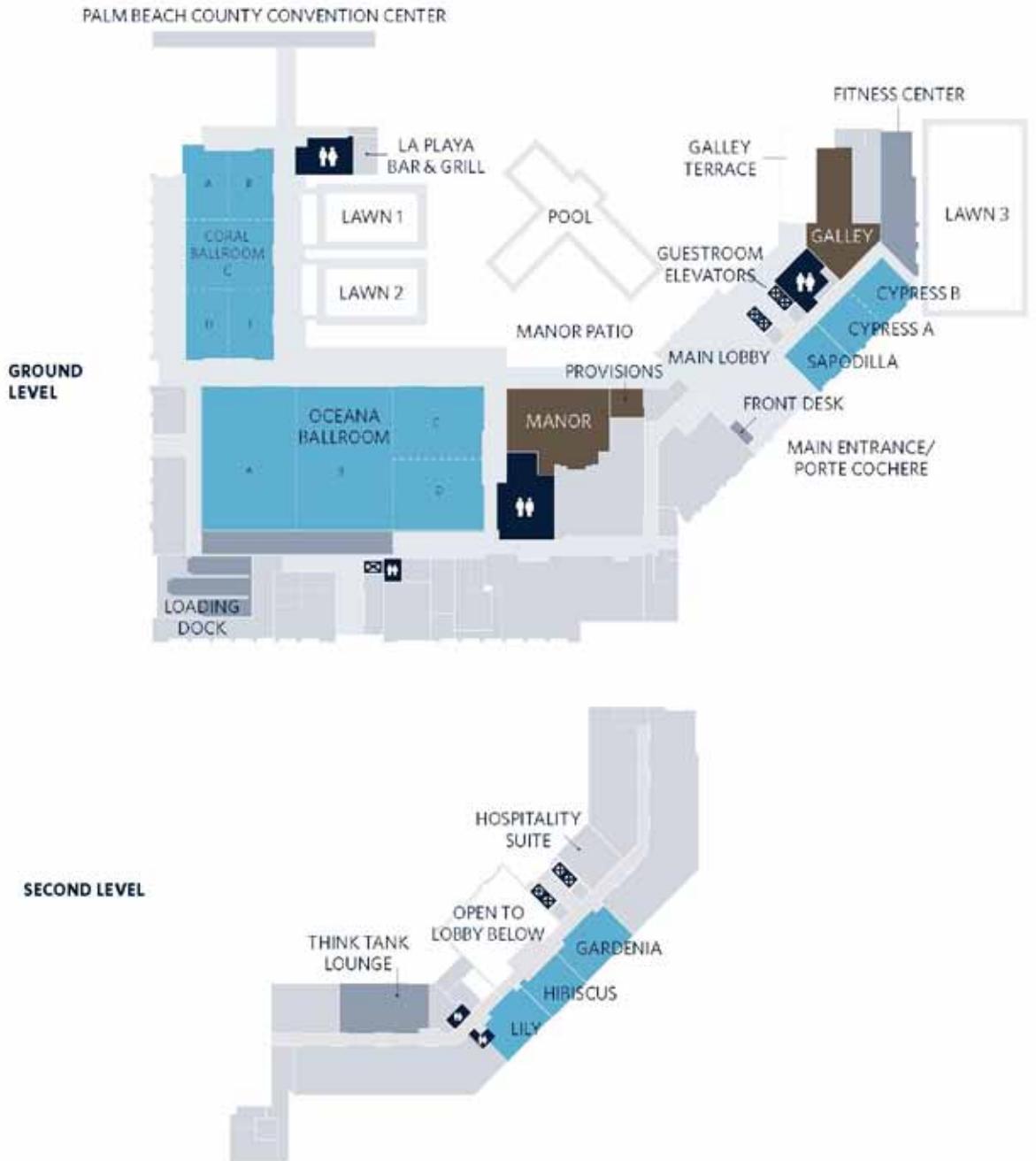
NATIONAL
ASSOCIATION of
REALTORS®



GAD Institute 2017

#GAD2017

HOTEL LAYOUT HILTON WEST PALM BEACH





LETTER FROM THE PRESIDENT



Dear GADs,

Welcome to the 2017 GAD Institute! As we continue to revolutionize our profession—NAR's 2017 focus—it's a good time to open our minds and hearts to a new approach. That's what the GAD Institute is all about. I hope that by attending the GAD Institute, you take time to

attend the sessions, participate, ask questions and network with your peers. This is YOUR opportunity to share your successes and failures and to learn from one another as well as hear the excellent speakers. As Gen. Colin Powell says, "there are no secrets to success. It is the result of preparation, hard work and learning from failure."

The REALTOR® Party revolution begins with you. As Government Affairs Directors, you have a big job—being the eyes and ears not only for the National Association of REALTORS® and your state and local associations, but also for our 1.2 million members. GAD Nation is at the forefront of our revolution. You are the group that carries our issues from Capitol Hill to state houses and city halls across the U.S. and its territories. You identify and lead the charge in promoting public policies and candidates who will protect and increase homeownership. From first-time homebuyer saving accounts and sales tax on services to rent control and rental restrictions, your hands are on the pulse of our industry. On behalf of the National Association of REALTORS®, I thank you for all you do.

Finally, I would like to thank the GAD Advisory Group, the Florida REALTORS®, the REALTORS® Association of the Palm Beaches for all their hard work planning and hosting what I know will be another successful event. Enjoy!

Sincerely,

William E. Brown, 2017 President
National Association of REALTORS®

2016–2017 GAD ADVISORY GROUP

Chair

Mark Quarry (Ohio – local)

Vice Chair

Cady Thomas (North Carolina – state)

Immediate Past Chair

Jenny Reese (Nevada)

2017 GAD Institute Host Liaisons

Matthew Leger & Carrie O'Rourke
(Florida)

State GADs

Brandon Alderete (Texas)

Jeff Hebb (Nebraska)

Elizabeth Hensil (Pennsylvania)

Nicole LaSlavic (Arizona)

Jamie Rix (Iowa)

Heidi Cook (Virginia)

Local GADs

Justin Allen (Utah)

Adam Davis (Florida)

Jamie McMillen (Ohio)

Jim Nadeau (Nevada)

Brent Swander (Ohio)

Kelli Walker (Louisiana)

LETTER FROM THE GAD CHAIR



Welcome to beautiful West Palm Beach and thank you for attending the 2017 GAD Institute! We are confident you will find this Institute to be informative and fun.

The GAD Advisory Group has developed our agenda based on evaluations and feedback from previous Institutes, and designed it to help you grow in your personal and professional development. Therefore, use this week to push yourself. Actively participate in each session. Don't be afraid to ask questions. If you have expertise in certain areas, share that knowledge so your colleagues can benefit and learn from your experience.

This is a characteristic that makes the GAD Nation great. We are a dynamic and talented group of professionals who learn from and support each other as we work hard each day, advocating for our industry, the people in it and the customers it serves.

We extend a huge thank you to Florida REALTORS®, the REALTORS® Association of the Palm Beaches and, especially Matthew Leger and Carrie O'Rourke, for their warmth and hospitality in hosting us this week in West Palm Beach. West Palm Beach is the oldest municipality in South Florida, the county seat for Palm Beach County and without question, one of the most beautiful areas in our great country. Enjoy your time here in "The Gold Coast."

We also thank Kyle Lambert London, Beth Brittingham and the staff at the NATIONAL ASSOCIATION of REALTORS® for their tireless work and great leadership in delivering another outstanding Institute. I must also personally thank Vice Chair Cady Thomas and the members of the GAD Advisory Group for their friendship, commitment and exceptional work.

Lastly, please accept my deep appreciation and sincere thanks for the honor and privilege to serve as GAD Chair. This year has been memorable in so many ways. I have seen first-hand much of what is accomplished by the local, state and national members of GAD Nation every day. We do the necessary work in order to achieve that high level of excellence to which we've grown accustomed and demand of ourselves.

Have a great week and God bless!

Mark Quarry

Director of Government Affairs
Cincinnati Area Board of REALTORS®



Monday, July 10

3:30 pm – 6:30 pm

Registration Open

Location: Pre-function Lobby, Ground Floor

Tuesday, July 11

REALTOR® PARTY DAY

8:30 am – 3:30 pm

Registration Open

Location: Pre-function Lobby, Ground Floor

Pre-Conference Optional Workshops (Pre-registration required)

8:30 am – 11:30 am

Don't Let the Sound Bite You! Effective Communication Methods for PR, Spokespersons & the Media— (Pre-registration required. Seating limited to the first 50 registrants)

Learn the best practices for creating soundbites for media and elected officials. Develop talking points for members. Learn how to deal with crisis communications, interviews and avoiding communications pitfalls, like getting off message.

Location: Oceana D, Ground Floor

Introduction: Brent Swander, Columbus REALTORS®

Speaker: Kevin Madden, American TV, cable and news pundit & public relations professional

8:30 am – 10:30 am

Field Trip: More than Getting in Your Steps—Why Walkable Communities are the Latest Trend in Real Estate (Pre-registration required. Seating limited to the first 30 registrants)

Learn the qualities and benefits of walkable communities, and what drives people to live there. Then put on your walking shoes to look at what is in, or not in, a community that affects walkability (less than one mile). Apply the information when you go home to influence decisions and make a difference in your towns!

Location: Oceana C, Ground Floor

Introduction: Justin Allen, REAL Strategies & Utah Association of REALTORS®
Matthew Leger, REALTOR® Association of the Palm Beaches

Speaker: Kelly Morphy, Vice President of the Board of Directors, the Walkable and Livable Communities Institute and President, Strongfoot Group

Tuesday, July 11 (continued)

8:30 am – 10:30 am

RPAC Online Fundraising Workshop—Bring Your Laptop! (Pre-registration required)

Learn how to fundraise online and use email to increase your RPAC investments. Join us for a hands-on workshop to build a successful RPAC email campaign using tools and services provided free by NAR. Bring an email message to send to members, or use one of our templates to get started. Learn how to include customized stationary, embed images, load messages, select recipients and schedule the best time for email launch; then learn to use your results to improve future campaigns. Our tools make it easy for everyone!

Location: Oceana B, Ground Floor

Speaker: Peter Kelly, NAR RPAC Online Fundraising Director

10:00 am – 11:30 am

REALTOR® Party State Legislative Monitor Workshop—Bring Your Laptop! (Pre-registration Required)

Identify state legislative trends and receive hands-on training for how to generate your own reports on issues and real estate legislative trends for presentations you give to members or elected officials.

Location: Oceana C, Ground Floor

Introduction: Cady Thomas, GAD Advisory Group Vice Chair, North Carolina REALTORS®

Speakers: Adriann Murawski, NAR State & Local Government Affairs Representative
Sara Hassard, Legislative Analyst, FOCUS

11:30 am – 12:00 noon

New GAD Welcome

GAD Advisory Group members will lead this pre-conference session for new GADs on what it means to be a GAD, what resources are available and intro to the organization and people.

Location: Oceana A, Ground Floor

12:00 noon – 12:30 pm

Lunch

Box Lunches compliments of NAR's Community and Political Affairs Division

Location: Pre-function Lobby, Ground Floor





Official GAD Institute Kick-Off

12:30 pm – 1:00 pm

Institute Welcome & Overview to REALTOR® Party Day

NAR and the GAD Chair welcome attendees to West Palm Beach to kick off an afternoon of three REALTOR® Party professional development tracks, sure to interest all GADs.

Location: Oceana A, Ground Floor

Speakers: Mark Quarry, GAD Advisory Group Chair, Cincinnati Area Board of REALTORS®
Jim MacGregor, NAR Managing Director Advocacy Communications & Mobilization

1:00 pm – 3:30 pm

CONCURRENT TRACK SESSIONS (Attendees may attend any session in any track)

<p>RPAC & Fundraising Track</p> <p>Location: Oceana C</p> <p>Track Moderator: Jeff Hebb, Nebraska REALTORS®</p>	<p>Taking Advocacy to the Next Level Track</p> <p>Location: Oceana B</p> <p>Track Moderator: Brandon Alderete, Texas Association of REALTORS®</p>	<p>GADs and the REALTOR® Organization—the Nuts and Bolts Track</p> <p>Location: Oceana D</p> <p>Track Moderators: Mark Quarry, Cincinnati Area Board of REALTORS® and Cady Thomas, North Carolina REALTORS®</p>
<p>1:00 pm – 1:45 pm</p>		
<p>RPAC Fundraising Best Practices for All Shapes and Sizes</p> <p>Fundraising ideas for associations in Texas may not work for associations in Massachusetts. A GAD panel will share best practices with the audience. Hear from states with strict fundraising laws and then participate in discussions with large, medium, small local or state associations. Additional time for networking & brainstorming will be provided.</p> <p>Speakers: Lauren Facemire, NAR Managing Director RPAC Fundraising and GAD peers from state and local associations.</p>	<p>Strategic Planning for Advocacy & Measuring Success</p> <p>Learn about the data NAR can provide regarding your members... from vote history, to investments in RPAC, to who participated in calls for action. Gain tips on how to utilize this data to strategize your advocacy plan and target those who are most likely to engage. Tips will be given on how to measure your success.</p> <p>Speaker: Drew Brighton, Founder/Owner/Partner, TargetSmart</p>	<p>GAD Best Practices Panel: A Frank Discussion on the Role of a GAD</p> <ul style="list-style-type: none"> • Tips for “Hill Visits/Day” • Fundamentals of the REALTOR® Party • REALTOR® Party Tracker • Key contact program • What helped them take their role to the next level? <p>Introduction: Mark Quarry, GAD Chair</p> <p>Moderator: Bill Malkasian, NAR VP Political Strategic Planning leads a panel of seasoned GADs</p>

Tuesday, July 11 (continued)

1:45 pm – 2:30 pm

RPAC & Fundraising Track

Location: Oceana C

Plan Your Way to RPAC Success: Meeting your NAR RPAC Goals

Increase your participation and Major Investor numbers with advice on how to create a fundraising plan. Lauren Facemire & Peter Kelly present the new NAR RPAC Goals and Recognition (the new Triple Crown and President's Cup goal criteria and the new Triple Crown and President's Cup awards for local associations). Then discuss innovative fundraising events that help associations meet their goals. RPAC grants will also be discussed. Afterwards, attendees form groups to fill out an event planning form.

Speakers: Lauren Facemire, NAR Managing Director RPAC Fundraising and Peter Kelly, NAR RPAC Online Fundraising Director

Taking Advocacy to the Next Level Track

Location: Oceana B

Technology Reboot

What's the best method or technology tool for reaching elected officials? Learn how to enhance your Calls for Action, web apps and social media for maximum advocacy and outreach using the latest technology and relevant social media.

Speakers: Seth Turner, Director of Citizen Engagement, Congressional Management Foundation and Melissa Horn, NAR Manager Online Advocacy

GADs and the REALTOR® Organization— the Nuts and Bolts Track

Location: Oceana D

State and Local GADs Working Together

GAD counterparts address cooperation and conflicts of the state/local relationship.

Topics will include:

- RPAC
- Core Standards
- 3 way agreement
- NAR Grants/Programs
- Independent Expenditure and Issues Mobilization Campaigns

Moderators: Mark Quarry, GAD Chair and Cady Thomas, GAD Vice Chair

Speakers: State & local GAD counterparts discuss how they successfully and best work together.

2:30 pm – 2:45 pm

BREAK

Location: Pre-function Lobby, Ground Floor





2:45 pm – 3:30 pm

RPAC & Fundraising Track

Location: Oceana C

Tailoring Your RPAC Message to Your Audience

Learn about your solicitable classes, how to design your RPAC message and engage your audience. Experts will discuss the do's and don't's of social media campaigns and messaging and share successful online fundraising campaigns for you to take back to your associations.

Speakers: Lauren Facemire, NAR Managing Director RPAC Fundraising and Peter Kelly, NAR RPAC Online Fundraising Director, and a member of NAR's legal team.

Taking Advocacy to the Next Level Track

Location: Oceana B

Best Practices for Issues Mobilization

Join us for a panel discussion with local & state GADs on how to best approach these campaigns. Discover the path to successful funding and what makes a good application.

Speaker: John Winston, NAR Campaign Services Manager

Panel: GADs from state and local associations who have successfully utilized this program.

GADs and the REALTOR® Organization—the Nuts and Bolts Track

Location: Oceana D

REALTOR® Party Grants—Updates, Changes, and Ideas that Work

Featuring the New Broker Grant Program, Community Outreach Grants, and RPAC Grants.

Introduction: Cady Thomas, GAD Vice Chair

Speaker: Susie Helm, NAR VP Advocacy Operations and Communications plus GAD grant power-users who discuss their experience using in these grants.

3:30 pm – 3:45 pm

New GADs reconvene for a debrief with the GAD Advisory Group

Location: Oceana A

4:15 pm – 5:30 pm

NAR Welcome Reception – Followed by dinner on your own

Location: Event Lawn #3 (weather permitting)



Wednesday, July 12

PROFESSIONAL DEVELOPMENT DAY

8:30 am – 4:30 pm

Registration Open

Location: Pre-function Lobby

9:00 am – 10:00 am

Florida Welcome—with Breakfast and Speaker, Governor Rick Scott

Florida state and local leadership welcome GADs to the Institute in the Sunshine State

Location: Oceana CD

Introduction: Mark Quarry, GAD Chair, Cincinnati Area Board of REALTORS®

Welcome and Remarks: Maria Wells, President, Florida REALTORS®
Dionna Hall, CEO, REALTOR® Association of the Palm Beaches

Speaker: Governor Rick Scott, Florida (Invited)

10:00 am – 10:15 am

Break

Location: Pre-function Lobby

10:15 am – 11:30 am

GADs, Wonks, Comms, Oh My! Getting Everyone on the Same Page

In a frenetic work environment, how do associations coordinate and produce effective communications that assure everyone is on the same page? Hear from this political news pundit and PR professional for ideas that work.

Location: Oceana AB

Introduction: Brent Swander, Columbus REALTORS®

Speaker: Kevin Madden, American cable television and news pundit & public relations professional.

11:30 am – 1:30 pm

Lunch on Your Own

Explore West Palm Beach, its walkability and the South Florida sights and sounds with lunch on your own. Mixed-use development, City Place, is right across the street!

OR

11:45 am – 12:45 pm

Advocacy Everywhere Lunch and Learn

Join NAR's Grassroots team as they lay out the major initiative to transform the REALTOR® Party Hub to a new platform with the inclusion of a professional services model for local and state associations.

Location: Oceana CD

Speakers: Jim MacGregor, NAR Managing Director Advocacy Communications & Mobilization and
Melissa Horn, NAR Online Advocacy Manager



1:30 pm – 3:00 pm

State and Local GAD Breakouts

Government Affairs Directors meet on their own to discuss timely topics of concern at the state and local levels.

Location: Local GADs – Oceana AB
State GADs – Oceana CD

3:00 pm – 3:45 pm

Why Don't the Kids Write Anymore? Best Practices for Effective Written Communications

Is writing a lost art form or has it simply evolved over the years? More and more employers are finding it difficult to find skilled professionals adept at researching and producing white papers, laws, policy statements and substantive written pieces. Join us as we dive deeper into what makes the most effective written communications.

Location: Oceana AB

Introduction: Heidi Cook, Virginia REALTORS®

Speakers: Seth Turner, Director of Citizen Engagement, Congressional Management Foundation, Washington D.C. and Ashley Bauman, Director of Public Affairs, City of Tampa

3:45 pm – 4:30 pm

“GADs” and “Work-Life Balance”... Reality or Oxymoron?

Does the ease of technology make it seem you are always ‘on the clock?’ Feel like there are not enough hours in the day for both work and play? This session provides tips for being a Rockstar GAD while still getting the most out of your life.

Location: Oceana AB

Introduction: Jamie McMillen, Akron Cleveland Association of REALTORS®

Speaker: Laura Vanderkam, TED Speaker and Author of *I Know How She Does It*, *168 Hours* and *What the Most Successful People Do Before Breakfast*

5:15 pm – 6:30 pm

RPAC Major Investor Reception

RPAC Major Investors gather for a more intimate reception with hor dourves and drinks, followed by a Q & A session with NAR leaders.

Location: Gardenia Room, Hilton West Palm Beach

6:30 pm - 8:30 pm

NAR Leadership Reception (Buffet Dinner Available)

Join NAR Leaders for a complete buffet dinner, drinks and music in this indoor/outdoor, City Place hot spot right across the street from the hotel!

Location: The Bowery, City Place, West Palm Beach

Thursday, July 13

POLITICS AND POLICY DAY

8:30 am – 12:00 noon

Registration Open

Location: Pre-function Lobby

8:30 am – 9:30 am (Breakfast Available)

How to Expect What You're Not Expecting: Real Estate and the Economy under a New Administration

Location: Oceana CD

Introduction: Cady Thomas, GAD Vice Chair, North Carolina REALTORS®

Speaker: John Tuccillo, Economist, Consultant, Author and former NAR Chief Economist

9:30 am – 9:45 am

Break

Location: Pre-function Lobby

9:45 am – 10:30 am

Economical Rental Housing for Communities that Work

Are your communities suffering from a lack of affordable housing? Learn how you can turn the tide by taking steps that actually work.

Location: Oceana AB

Introduction: Adam Davis, REALTOR® Association of Sarasota & Manatee (FL)

Speaker: Edward Pinto, Resident Fellow and Co-director of American Enterprise Institute's International Center on Housing Risk. Former Executive Vice President and Chief Credit Officer for Fannie Mae

10:30 am – 11:15 am

Blight & Vacant Properties—How REALTORS® Can Be a Part of the Solution

How do REALTORS® support their communities by addressing the problem of vacant properties and blight? At the same time, how do you mitigate fees, taxes, and point of sale issues, and still work with legislators for a win win situation? The speakers will address several solutions that have worked across the country.

Location: Oceana AB

Introduction: Elizabeth Hensil, Pennsylvania Association of REALTORS®

Speakers: Joseph Schilling, Urban Institute, Washington, D.C.
Jo Gehlbach, GAD Coordinator, Richmond Area Association of REALTORS®, Virginia
Jamie Ridge, GAD, Suburban REALTOR® Alliance, Pennsylvania



11:15 am – 12:00 noon

Driving Innovation: Building Successful Coalitions

Learn how to collaborate with like-minded organizations and elected officials to encourage partnerships and foster successful initiatives. Hear from industry professionals and your peers about coalitions with proven results.

Location: Oceana AB

Moderator: Kelli Walker, GAD, New Orleans Metro Association of REALTORS®

Speaker: Rick Asnani, Partner, Cornerstone Solutions, West Palm Beach, Florida and Jamie Gregory, NAR VP and Deputy Chief Lobbyist

12:00 noon – 1:15 pm

2017 GAD Institute Luncheon

NAR Leadership will address questions from GADs, then leaders will ask Qs of GADs! What are the big 3-5 issues emerging in real estate now? What are the GADs hearing on the front lines? What are YOUR ideas on how we can work for REALTORS® best interests?

Location: Oceana CD

Moderator: Mark Quarry, Cincinnati Area Board of REALTORS®

Speakers: Charlie Oppler, REALTOR® Party Director and CEO of Prominent Properties Sotheby's International Realty in Tenafly, New Jersey

1:15 pm – 1:45 pm

Break

Location: Pre-function Lobby

1:45 pm – 2:45 pm

Regional Round-Table Breakouts

Government Affairs Directors meet within their regions to discuss timely topics of concern at the regional levels. Smaller group interaction will address relevant topics from a regional perspective.

NAR Regions	GAD Advisory Group Discussion Leaders		Location
1, 2 and 3	Elizabeth Hensil	Heidi Cook	Oceana CD
4, 5 and 9, 10	Cady Thomas Brandon Alderete	Matthew Leger Kelli Walker	Oceana CD
6, 7 and 8	Mark Quarry Jamie McMillen Brent Swander	Jeff Hebb Jamie Rix	Oceana AB
11, 12 and 13	Jenny Reese Nicole LaSlavic	Jim Nadeau Justin Allen	Oceana AB

Thursday, July 13 (continued)

2:45 pm – 3:00 pm

Break

Location: Pre-function Lobby

3:00 pm – 4:15 pm

Word from the Hill

NAR's Deputy Chief Lobbyist and NAR's VP of Political Programs will provide a realistic outlook at federal legislation and the policy issues congress is facing in an uncertain and often contentious political environment. Q & A will follow.

Location: Oceana AB

Introduction: Matthew Leger, REALTOR® Association of the Palm Beaches

Speakers: Jamie Gregory, NAR VP and Deputy Chief Lobbyist and
Scott Reiter, NAR VP RPAC Disbursements and Political Programs

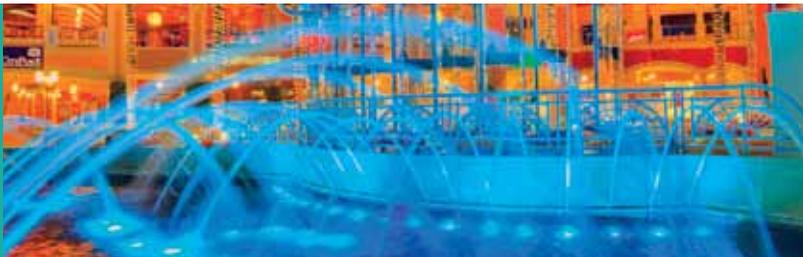
6:00 pm – 9:00 pm

Florida Night Out

Join the Florida REALTORS® and the REALTOR® Association of the Palm Beaches as they host us at a popular Palm Beach hot spot for an evening of food, music and tropical vibes. Enjoy the views of the Intracoastal Waterway and afterwards, take a short walk to visit a number of popular nightlife spots.

Location: ER Bradley's (just .9 mi. from the Hilton)
104 N Clematis St, West Palm Beach, FL 33401
(561) 833-3520

Dress Code: Casual/Resort Wear



Friday, July 14

NATIONAL POLITICAL LANDSCAPE

8:30 am – 10:00 am (Breakfast Available)

Institute Keynote Speaker Presentation

Campaign 2016 and the Trump Presidency: It's a Circus

Location: Oceana CD

Introduction: Mark Quarry, GAD Chair, Cincinnati Area Board of REALTORS®

Speaker: Mark McKinnon, Political Advisor, media columnist, television producer and co-creator, co-executive producer and co-host of Showtime's documentary series of the 2016 election and the Trump presidency, *The Circus: Inside the Greatest Political Show on Earth*.

10:00 am – 10:30 am

Other GAD Business and Closing Remarks

Location: Oceana CD

10:30 am

Adjourn



More Information

ONLINE

GAD Institute 2017

Includes presentations and material from this year's meetings.

realtoractioncenter.com/gadinstitute

Resources for GADs

Includes information on the GADFly, logos and other programs.

realtoractioncenter.com/gads

GAD Online Community

Ask your fellow GADs questions directly and share articles and documents.

realtoractioncenter.com/reaction

NAR Community & Political Affairs Division Resources

realtoractioncenter.com/cpa

NAR Community & Political Affairs Division Staff List

realtoractioncenter.com/cpastaff

NAR Government Affairs Division Staff List

realtor.org/gacpastaff

State & Local Issue Resources

[http://www.realtoractioncenter.com/
stateissues](http://www.realtoractioncenter.com/stateissues)

The President's Cup

realtoractioncenter.com/presidentscup

The REALTOR® Party

[realtoractioncenter.com/
realtor-party](http://realtoractioncenter.com/
realtor-party)

REALTOR® Party Mobile App

realtoractioncenter.com/app

REALTOR® Party Resource Guide for Associations

realtoractioncenter.com/resourceguide

Calls For Action Reports

[realtoractioncenter.com/
for-associations/cfa-report](http://realtoractioncenter.com/
for-associations/cfa-report)

GADs on Facebook

www.facebook.com/groups/9888327649/

REALTOR® Action Center on Facebook

facebook.com/realtoractioncenter

REALTOR® Action Center on Twitter

twitter.com/realtoraction

REALTOR® Action Center on YouTube

youtube.com/realtoractioncenter

REALTOR® Action Center on Flickr

flickr/photos/realtoractioncenter

**NAR and RPAC would like to thank the 2016–2017 RPAC Investors
attending the 2017 GAD Institute for their generous support of the REALTOR® Party.**

**GOLDEN R PRESIDENT'S
CIRCLE**

Justin Allen, UT
Edward Krauze, MD
Cady Thomas, NC

GOLDEN R

James Ward Litz, CA

**CRYSTAL R PRESIDENT'S
CIRCLE**

Karen Driscoll, TX

CRYSTAL R

Mary Beth Coya, VA

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CIRCLE**

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Jeff Carson, KS
Daniel Gonzalez, TX
Dana Kervin, TX
Taylor Oldroyd, MT
Derenda Updegrave, PA

STERLING R

Brandon Alderete, TX
Carrie Arblaster, OH
Romeo Arrieta, TX
Christine Berger, MN
Andrew Blackburn, NC
Danielle Blake, FL
William Castelli, MD
Shawn Cleave, OR
Jessica Coates, AL
Jessica Dietrich, OK
Soren Dorius, ID
Eileen Elliott, FL
Kathy Felton, VA
Brett Finley, TX
Spencer Gainey, OK
Jeff Hebb, NE
Erin Hervey, MO
JoAnn Johnston, WA
Michael Kelly, NY
Jennifer Kingland, IA
Justin Landon, TX
Nicole LaSlavic, AZ

Matthew Leger, FL
Ted Leighty, CO
Chris Lopez, FL
Susan Mitchell, MD
David Oakeley, NM
Bridget Ohmes, MO
Carrie O'Rourke, FL
Joe Padilla, NC
Seth Palmer, NC
Julia Parenteau, TX
Mark Quarry, OH
Derek Ramsay, MO
Anthony Reedy, VA
Jamie Ridge, PA
Jamie Rix, IA
Jennifer Roche, TN
Mike Scobey, IL
Joseph Sutliff, VA
Brent Swander, OH
Richard Throop, TX
Isabel Villa-Garcia, NC
Pone Vongphachanh, IN
Brad Ward, MI
Scott Williams, OH
Walter Wilson, CA
Ron Wortham, WA
Kevin Zabel, MN

\$500 – \$999

Christopher Bailey, SC
Jim Nadeau, NV
Chris Pryor, IN
Nicholas Scarci, NC

\$250 – \$499

Angie Hedgepeth, NC
Anne Johnson, IN
Thomas Joseph, IL
Jaime Lee, TX
Brad Mock, GA
Perre Neilan, NE
Matthew Vermeire, PA
Brian Westrin, MI

\$100 – \$249

Bill Ayer, TX
Dahlia Brown, TX
Tony Capitelli, CA
Lawrence Carnicelli, HI
Chad Deal, HI
Jordan Forrest, NC
Marta Golding Brown, CA
Brittany Kinsman, PA
Andy Krotik, CA
Timothy Lachapelle, NY
Jeffrey Ledford, GA
Andrei Lubomudrov, TX
Matthew Marks, PA
Joshua McDaniel, TX
Jamie McMillen, OH
Douglas Merriam, MI
Vince Rocha, CA
Adam Sanders, FL
Heather Schiffman, CA
Marissa Skuza, MN
Lindsay Spartz, FL
David Stark, CA
Josh Summers, FL
Sarah Thorsteinson, CO
Doug Wheaton, WI
Jeni Williams, TX
Kendra Yevoli, NM

\$15 – \$99

Brittney Baker, PA
Kathleen Bender, IN
Kevin Besserer, FL
Catherine Best, NJ
Josh Branum, TN
Sara Brown, SC
Zachary Brown, MO
Eric Brownlow, MN
Madeline Cain, CO
Matthew Church, TX
Erin Corry, FL
Tyler Craddock, VA
Aron Espinueva, HI
Barth Fraker, MO
Nancy Garcia, FL
Nathan Greene, FL

Melissa Hackford, NY
Susanna Hailey, NC
Amy Hair, AR
Christina Hearne, AL
Elizabeth Hensil, PA
Lindsay Jackson, SC
Chris Janssen, MO
Samar Jha, PA
Robert Johnston, MD
Gary Jones, OK
Bruce King, WI
David Kissinger, CA
Melissa Kolodziej, NC
Casey Lee, TX
Rick Lopez, AZ
Adam Majorie, TX
Jeff Merrinette, IL
Margaret Miller, GA
Dwayne Mingo, MD
PJ Monella, PA
Matthew Musgrave, VT
Eric Myers, MN
Tyler Neese, OR
Melissa O'Donnell, LA
Myoung Oh, HI
Sarah Patterson, SC
Elizabeth Peetz, CO
William Ruh, CA
Bryce Sartory, FL
Heidi Schlicher Cook, VA
Danielle Scoggins, FL
Ken Scroggs, TN
Charles Siler, AZ
Sam Sill, MT
Erin Smist, PA
Jocelyn Staiger, SC
Wesley Stefanick, PA
Amy Taylor, MI
Maria Luisa Torres, CA
Peter Urrutia, TX
Joshua Veverka, VA
Kelli Walker, LA
Beth Wanless, IL
Tammie Watts, FL



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