

## 2017 Local President's Cup Winners

State	Local	Total \$ Raised	Local Goal	% Of Local Goal	Participation Goal	Participation Rate	CFA Response Rate	Presidents Cup	Live
AK	GREATER FAIRBANKS BOARD OF REALTORS®	\$23,552.00	\$12,743	184%	37%	83.98%	47.02%	Yes	Yes
AK	KENAI PENINSULA ASSOCIATION OF REALTORS®	\$9,462.00	\$6,310	149%	37%	77.45%	37.44%	Yes	Yes
AK	SOUTHEAST ALASKA BOARD OF REALTORS®	\$22,552.00	\$7,485	301%	37%	90.08%	25.81%	Yes	Yes
AR	CRITTENDEN COUNTY BOARD OF REALTORS®	\$10,560.00	\$5,017	210%	37%	58.77%	27.15%	Yes	Yes
AR	FAULKNER COUNTY BOARD OF REALTORS®	\$13,913.00	\$13,114	106%	37%	58.39%	31.56%	Yes	Yes
AR	HARRISON DISTRICT BOARD OF REALTORS®	\$10,762.00	\$4,841	222%	37%	53.64%	40.32%	Yes	Yes
AR	HOT SPRINGS BOARD OF REALTORS®	\$18,066.00	\$13,290	135%	37%	58.61%	38.00%	Yes	Yes
AR	JONESBORO BOARD OF REALTORS®	\$21,356.00	\$19,406	110%	37%	45.35%	21.71%	Yes	Yes
AR	MENA AREA BOARD OF REALTORS®	\$3,415.00	\$2,200	155%	37%	48.00%	49.14%	Yes	Yes
AR	PARAGOULD BOARD OF REALTORS®	\$5,118.00	\$3,388	151%	37%	55.84%	47.17%	Yes	Yes
AR	PINE BLUFF BOARD OF REALTORS®	\$6,175.00	\$3,080	200%	37%	88.57%	54.46%	Yes	Yes
AR	RUSSELLVILLE BOARD OF REALTORS®	\$8,996.00	\$7,305	123%	37%	48.19%	27.27%	Yes	Yes
AR	SOUTH CENTRAL ARKANSAS REALTORS® ASSOCIATION	\$13,008.00	\$11,617	111%	37%	53.41%	47.56%	Yes	Yes
AR	SOUTHEAST ARKANSAS BOARD OF REALTORS® INC	\$3,850.00	\$2,024	190%	37%	86.96%	47.27%	Yes	Yes
AZ	CENTRAL ARIZONA BOARD OF REALTORS® INC	\$19,355.00	\$3,865	500%	37%	75.26%	26.59%	Yes	Yes
AZ	GREEN VALLEY/SAHUARITA ASSOCIATION OF REALTORS®	\$9,366.00	\$4,682	200%	37%	53.19%	26.97%	Yes	Yes
AZ	LAKE HAVASU ASSOCIATION OF REALTORS	\$41,404.00	\$12,552	329%	37%	61.27%	21.10%	Yes	Yes
AZ	SANTA CRUZ COUNTY BOARD OF REALTORS®	\$2,340.00	\$1,873	124%	37%	59.57%	28.40%	Yes	Yes
AZ	YUMA ASSOCIATION OF REALTORS® INC	\$32,162.00	\$9,006	357%	37%	53.98%	25.59%	Yes	Yes
CA	AMADOR COUNTY ASSOCIATION OF REALTORS®	\$7,590.00	\$2,701	280%	30%	41.77%	29.37%	Yes	Yes
CA	CALAVERAS COUNTY ASSOCIATION OF REALTORS®	\$9,746.00	\$4,359	223%	37%	50.98%	22.42%	Yes	Yes
CA	COASTAL MENDOCINO ASSOCIATION OF REALTORS® INC	\$4,088.00	\$1,521	268%	37%	46.07%	34.24%	Yes	Yes
CA	LOMPOC VALLEY ASSOCIATION OF REALTORS®	\$3,273.00	\$1,419	230%	37%	37.35%	43.11%	Yes	Yes
CA	OROVILLE ASSOCIATION OF REALTORS®	\$4,124.00	\$1,966	209%	37%	40.87%	35.57%	Yes	Yes
CA	RIDGECREST AREA ASSOCIATION OF REALTORS® INC	\$5,711.00	\$1,316	433%	37%	80.52%	25.59%	Yes	Yes
CA	TEHACHAPI AREA ASSOCIATION OF REALTORS® INC	\$8,243.00	\$2,000	412%	37%	48.72%	23.46%	Yes	Yes
CO	DURANGO AREA ASSOCIATION OF REALTORS® INC	\$25,923.00	\$8,004	323%	37%	47.13%	29.57%	Yes	Yes
CO	FOUR CORNERS BOARD OF REALTORS®	\$1,970.00	\$1,112	177%	37%	82.61%	32.71%	Yes	Yes
CO	GLENWOOD SPRINGS ASSOCIATION OF REALTORS® INC	\$9,693.00	\$4,957	195%	37%	83.41%	29.30%	Yes	Yes
CO	GRAND JUNCTION AREA REALTOR® ASSOCIATION	\$35,875.00	\$16,129	222%	37%	41.53%	32.68%	Yes	Yes
CO	GUNNISON COUNTRY ASSOCIATION OF REALTORS® INC	\$4,275.00	\$3,700	115%	37%	56.21%	21.35%	Yes	Yes
CO	LOVELAND BERTHOUD ASSOCIATION OF REALTORS® INC	\$16,880.00	\$9,672	174%	37%	47.75%	21.38%	Yes	Yes
CO	TELLURIDE ASSOCIATION OF REALTORS® INC	\$12,790.00	\$4,087	312%	37%	71.60%	29.91%	Yes	Yes
CT	GREATER FAIRFIELD BOARD OF REALTORS® INC	\$10,661.00	\$9,748	109%	37%	40.68%	25.32%	Yes	Yes
CT	LITCHFIELD COUNTY BOARD OF REALTORS® INC	\$7,979.00	\$7,315	109%	37%	41.47%	26.60%	Yes	Yes
CT	MID STATE ASSOCIATION OF REALTORS® INC	\$9,918.00	\$8,279	119%	37%	37.21%	32.86%	Yes	Yes
CT	NEWTOWN BOARD OF REALTORS® INC	\$3,372.00	\$2,465	136%	37%	42.31%	35.75%	Yes	Yes
CT	RIDGEFIELD BOARD OF REALTORS® INC	\$6,295.00	\$4,439	141%	37%	53.74%	23.23%	Yes	Yes
DE	KENT COUNTY ASSOCIATION OF REALTORS®	\$13,481.00	\$7,944	169%	37%	65.15%	32.85%	Yes	Yes
FL	SANIBEL AND CAPTIVA ISLANDS ASSOCIATION OF REALTORS® INC	\$25,820.00	\$4,539	568%	37%	103.15%	33.92%	Yes	Yes
FL	VENICE AREA BOARD OF REALTORS® INC	\$43,773.00	\$15,231	287%	37%	40.67%	22.65%	Yes	Yes
GA	BARTOW AREA BOARD OF REALTORS®	\$11,775.00	\$7,720	152%	37%	73.33%	20.45%	Yes	Yes
GA	CAMDEN CHARLTON COUNTY BOARD OF REALTORS®	\$4,323.00	\$3,603	119%	37%	63.16%	31.25%	Yes	Yes
GA	CARPET CAPITAL ASSOCIATION OF REALTORS®	\$17,697.00	\$5,282	335%	37%	66.15%	34.76%	Yes	Yes
GA	COLUMBUS BOARD OF REALTORS® INC	\$24,611.00	\$17,905	137%	37%	58.55%	24.60%	Yes	Yes
GA	I-85 NORTH BOARD OF REALTORS® INC	\$3,505.00	\$3,440	101%	37%	46.46%	25.36%	Yes	Yes
GA	MOULTRIE BOARD OF REALTORS®	\$1,350.00	\$1,192	113%	26%	43.18%	33.33%	Yes	Yes
GA	NORTHEAST GEORGIA BOARD OF REALTORS® INC	\$23,130.00	\$15,575	148%	37%	82.43%	21.48%	Yes	Yes
GA	SAVANNAH BOARD OF REALTORS®	\$66,514.00	\$42,040	158%	37%	51.74%	21.67%	Yes	Yes
GA	TIFTAREA BOARD OF REALTORS® INC	\$3,105.00	\$2,953	105%	37%	59.63%	21.18%	Yes	Yes
GA	WALTON-BARROW BOARD OF REALTORS® INC	\$13,031.00	\$4,307	302%	37%	77.36%	20.79%	Yes	Yes
HI	HAWAII ISLAND REALTORS®	\$20,194.00	\$13,014	155%	37%	43.51%	25.09%	Yes	Yes
HI	KAUAI BOARD OF REALTORS®	\$14,637.00	\$13,370	109%	37%	39.50%	28.31%	Yes	Yes
IA	CEDAR RAPIDS AREA ASSOCIATION OF REALTORS®	\$37,075.00	\$35,313	104%	37%	61.57%	27.47%	Yes	Yes
IA	CENTRAL IOWA BOARD OF REALTORS® INC	\$24,695.00	\$11,674	211%	37%	78.75%	36.16%	Yes	Yes
IA	GREATER MASON CITY BOARD OF REALTORS®	\$12,829.00	\$4,183	306%	37%	77.91%	41.53%	Yes	Yes
IA	IOWA CITY AREA ASSOCIATION OF REALTORS® INC	\$30,475.00	\$20,769	146%	37%	50.35%	30.99%	Yes	Yes
IA	IOWA GREAT LAKES BOARD OF REALTORS®	\$8,299.00	\$6,907	120%	37%	88.73%	33.70%	Yes	Yes

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State	Local	Total \$ Raised	Local Goal	% Of Local Goal	Participation Goal	Participation Rate	CFA Response Rate	Presidents Cup	Live
ID	COEUR D ALENE ASSOCIATION OF REALTORS® INC	\$56,775.00	\$49,511	114%	37%	52.97%	22.04%	Yes	Yes
ID	ELMORE COUNTY BOARD OF REALTORS®	\$3,846.00	\$2,480	155%	37%	50%	34.35%	Yes	Yes
ID	GREATER BLACKFOOT ASSOCIATION OF REALTORS®	\$5,310.00	\$3,445	154%	37%	40%	53.14%	Yes	Yes
ID	GREATER IDAHO FALLS ASSOCIATION OF REALTORS® INC	\$28,820.00	\$19,474	147%	37%	41.27%	25.50%	Yes	Yes
ID	GREATER POCA TELLO ASSOCIATION OF REALTORS® INC	\$36,682.00	\$10,931	335%	37%	112.61%	40.26%	Yes	Yes
ID	GREATER TWIN FALLS ASSOCIATION OF REALTORS® INC	\$40,974.00	\$18,372	223%	37%	54.50%	41.26%	Yes	Yes
ID	MINI CASSIA ASSOCIATION OF REALTORS®	\$18,696.00	\$2,894	646%	37%	106.35%	36.29%	Yes	Yes
ID	UPPER VALLEY ASSOCIATION OF REALTORS®	\$10,601.00	\$5,603	189%	37%	53.28%	25.47%	Yes	Yes
IL	BLOOMINGTON NORMAL ASSOCIATION OF REALTORS® INC	\$43,424.00	\$12,380	350%	37%	69.89%	31.91%	Yes	Yes
IL	CAPITAL AREA REALTORS®	\$67,168.00	\$18,215	368%	37%	79.06%	29.20%	Yes	Yes
IL	CHAMPAIGN COUNTY ASSOCIATION OF REALTORS®	\$51,029.00	\$13,348	382%	37%	77.19%	29.41%	Yes	Yes
IL	DANVILLE AREA BOARD OF REALTORS®	\$10,592.00	\$2,334	453%	37%	107.32%	27.78%	Yes	Yes
IL	EGYPTIAN BOARD OF REALTORS® INC	\$43,248.00	\$12,266	352%	37%	61.25%	25.37%	Yes	Yes
IL	GREATER GATEWAY ASSOCIATION OF REALTORS® INC	\$68,989.00	\$24,476	281%	37%	61.05%	22.74%	Yes	Yes
IL	HEARTLAND REALTOR® ORGANIZATION	\$58,001.00	\$25,130	230%	37%	73.27%	31.19%	Yes	Yes
IL	ILLINI VALLEY ASSOCIATION OF REALTORS® INC	\$10,503.00	\$5,322	197%	37%	62.03%	34.46%	Yes	Yes
IL	KANKAKEE-IROQUOIS-FORD ASSOCIATION OF REALTORS®	\$6,415.00	\$6,005	106%	37%	50.71%	27.59%	Yes	Yes
IL	LIVINGSTON COUNTY BOARD OF REALTORS® INC	\$2,292.00	\$1,167	196%	37%	87.80%	30%	Yes	Yes
IL	LOGAN COUNTY BOARD OF REALTORS®	\$6,665.00	\$1,508	441%	37%	96.23%	31.82%	Yes	Yes
IL	NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®	\$135,775.00	\$102,627	132%	37%	53.72%	24.44%	Yes	Yes
IL	OAK PARK AREA ASSOCIATION OF REALTORS®	\$19,683.00	\$12,750	154%	37%	65.63%	35.67%	Yes	Yes
IL	PEORIA AREA ASSOCIATION OF REALTORS®	\$114,043.00	\$22,028	517%	37%	82.30%	32.05%	Yes	Yes
IL	QUAD CITY AREA REALTOR® ASSOCIATION INC	\$15,180.00	\$6,062	250%	37%	76.06%	39.72%	Yes	Yes
IL	REALTOR® ASSOCIATION OF NORTHWESTERN ILLINOIS	\$8,546.00	\$4,468	191%	37%	49.04%	45%	Yes	Yes
IL	REALTOR® ASSOCIATION OF SOUTHWESTERN ILLINOIS INC	\$81,753.00	\$17,304	472%	37%	83.22%	27.21%	Yes	Yes
IL	REALTOR® ASSOCIATION OF THE FOX VALLEY, INC	\$90,537.00	\$40,954	221%	37%	70.60%	27.32%	Yes	Yes
IL	ROCKFORD AREA ASSOCIATION OF REALTORS®	\$33,151.00	\$18,471	179%	37%	48.54%	38.52%	Yes	Yes
IL	THREE RIVERS ASSOCIATION OF REALTORS® INC	\$64,010.00	\$25,785	248%	37%	57.40%	35.28%	Yes	Yes
IN	LAPORTE COUNTY ASSOCIATION OF REALTORS®	\$8,560.00	\$4,784	178%	37%	42.25%	23.94%	Yes	Yes
IN	TERRE HAUTE AREA ASSOCIATION OF REALTORS®	\$15,971.00	\$6,626	241%	37%	66.41%	47.17%	Yes	Yes
KS	GARDEN CITY BOARD OF REALTORS® INC	\$5,454.00	\$2,226	245%	37%	63.41%	35.45%	Yes	Yes
KS	LAWRENCE BOARD OF REALTORS®	\$17,183.00	\$7,383	232%	37%	69.49%	35.50%	Yes	Yes
KS	PRAIRIE LAND REALTORS®	\$11,139.00	\$5,917	188%	37%	65.14%	35.60%	Yes	Yes
KS	SUNFLOWER ASSOCIATION OF REALTORS®	\$18,875.00	\$15,145	124%	37%	60.39%	33.48%	Yes	Yes
KY	CENTRAL KENTUCKY ASSOCIATION OF REALTORS® INC	\$3,522.00	\$2,912	120%	37%	59.79%	38.09%	Yes	Yes
KY	HENDERSON AUDUBON BOARD OF REALTORS®	\$2,047.00	\$1,441	142%	37%	70.83%	50.22%	Yes	Yes
KY	HOPKINSVILLE CHRISTIAN COUNTY BOARD OF REALTORS® INC	\$3,721.00	\$1,861	199%	37%	100%	42.55%	Yes	Yes
KY	MURRAY CALLOWAY COUNTY BOARD OF REALTORS® INC	\$2,447.00	\$2,432	100%	37%	75.31%	31.45%	Yes	Yes
KY	OWENSBORO BOARD OF REALTORS®	\$9,827.00	\$6,215	158%	37%	100.48%	38.52%	Yes	Yes
KY	PADUCAH BOARD OF REALTORS® INC	\$5,425.00	\$4,383	123%	37%	67.81%	33.85%	Yes	Yes
KY	REALTOR® ASSOCIATION OF SOUTHERN KENTUCKY INC	\$14,872.00	\$14,291	104%	37%	55.46%	32.47%	Yes	Yes
KY	SOMERSET-LAKE CUMBERLAND BOARD OF REALTORS®	\$8,808.00	\$5,344	164%	37%	81.46%	26.55%	Yes	Yes
LA	BAYOU BOARD OF REALTORS®	\$12,970.00	\$11,013	117%	37%	41.64%	26.59%	Yes	Yes
LA	REALTOR® ASSOCIATION OF ACADIANA	\$63,363.00	\$41,993	150%	37%	38.56%	23.81%	Yes	Yes
LA	SOUTHWEST LOUISIANA ASSOCIATION OF REALTORS® INC	\$42,857.00	\$18,968	225%	37%	55.26%	23.27%	Yes	Yes
MA	BERKSHIRE COUNTY BOARD OF REALTORS®	\$11,338.00	\$7,495	151%	37%	50.55%	21.59%	Yes	Yes
MA	GREATER NEWBURYPORT ASSOCIATION OF REALTORS® INC	\$7,095.00	\$5,576	127%	37%	48.96%	26.46%	Yes	Yes
MA	NORTH CENTRAL MASSACHUSETTS ASSOCIATION OF REALTORS® INC	\$8,930.00	\$7,197	124%	36%	40.46%	26.63%	Yes	Yes
MA	NORTH SHORE ASSOCIATION OF REALTORS® INC	\$39,901.00	\$19,126	208%	37%	38.24%	26.03%	Yes	Yes
MA	REALTORS® ASSOCIATION OF SOUTHEASTERN MASSACHUSETTS	\$29,436.00	\$20,235	145%	37%	40.23%	22.25%	Yes	Yes
MD	ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS® INC	\$52,862.00	\$52,057	101%	37%	46.36%	29.80%	Yes	Yes
MD	BAY AREA ASSOCIATION OF REALTORS® INC	\$10,967.00	\$6,028	181%	37%	47.16%	40.33%	Yes	Yes
MD	COASTAL ASSOCIATION OF REALTORS®	\$37,000.00	\$17,944	206%	37%	39.33%	22.63%	Yes	Yes
MD	GARRETT COUNTY BOARD OF REALTORS® INC	\$2,883.00	\$2,157	133%	37%	47.66%	49.97%	Yes	Yes
MD	MID SHORE BOARD OF REALTORS®	\$13,369.00	\$7,762	172%	37%	88.57%	30.76%	Yes	Yes
ME	MOUNTAINS TO SHORE BOARD OF REALTORS®	\$9,673.00	\$3,845	251%	37%	82.72%	20.41%	Yes	Yes
MI	BATTLE CREEK AREA ASSOCIATION OF REALTORS®	\$9,324.00	\$5,927	157%	37%	61.71%	20.86%	Yes	Yes
MI	BRANCH COUNTY ASSOCIATION OF REALTORS®	\$2,675.00	\$2,642	101%	25%	46.15%	21.50%	Yes	Yes

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MI	EASTERN UPPER PENINSULA BOARD OF REALTORS®	\$7,240.00	\$2,913	248%	37%	83.72%	22.33%	Yes	Yes
MI	GREATER KALAMAZOO ASSOCIATION OF REALTORS® INC	\$44,294.00	\$28,078	157%	37%	60.31%	20.06%	Yes	Yes
MI	JACKSON AREA ASSOCIATION OF REALTORS®	\$28,548.00	\$9,246	308%	37%	38.83%	20.38%	Yes	Yes
MI	MONROE COUNTY ASSOCIATION OF REALTORS® INC	\$13,586.00	\$11,177	121%	37%	46.97%	32.32%	Yes	Yes
MI	MONTCALM COUNTY ASSOCIATION OF REALTORS®	\$2,291.00	\$2,235	102%	37%	46.97%	32.95%	Yes	Yes
MI	NORTHEASTERN MICHIGAN BOARD OF REALTORS® INC	\$5,960.00	\$3,997	149%	37%	55.08%	25.65%	Yes	Yes
MI	ST JOSEPH COUNTY ASSOCIATION OF REALTORS®	\$4,330.00	\$4,098	105%	37%	57.85%	25%	Yes	Yes
MI	WATER WONDERLAND BOARD OF REALTORS®	\$13,356.00	\$11,312	118%	37%	45.21%	20.93%	Yes	Yes
MI	WEST MICHIGAN LAKESHORE ASSOCIATION OF REALTORS®	\$107,318.00	\$32,481	330%	37%	71.32%	32.78%	Yes	Yes
MN	LAKE REGION ASSOCIATION OF REALTORS®	\$4,380.00	\$3,206	136%	37%	47.37%	21.56%	Yes	Yes
MN	RANGE ASSOCIATION OF REALTORS®	\$6,805.00	\$3,459	196%	37%	62.80%	33.39%	Yes	Yes
MN	ST CLOUD AREA ASSOCIATION OF REALTORS®	\$13,950.00	\$9,617	145%	37%	44.96%	20.54%	Yes	Yes
MO	BAGNELL DAM ASSOCIATION OF REALTORS®	\$37,660.00	\$13,586	277%	37%	80.37%	40.66%	Yes	Yes
MO	COLUMBIA BOARD OF REALTORS®	\$45,837.00	\$20,130	227%	37%	61.66%	26.50%	Yes	Yes
MO	JEFFERSON CITY AREA BOARD OF REALTORS®	\$30,859.00	\$8,251	373%	37%	78.45%	30.27%	Yes	Yes
MO	LAKE OF THE OZARKS BOARD OF REALTORS®	\$10,090.00	\$5,833	172%	37%	73.17%	31.99%	Yes	Yes
MO	OZARK GATEWAY ASSOCIATION OF REALTORS®	\$22,758.00	\$16,075	141%	37%	55.97%	22.70%	Yes	Yes
MO	PULASKI COUNTY BOARD OF REALTORS®	\$4,914.00	\$3,236	151%	37%	61.54%	37.43%	Yes	Yes
MO	SOUTHEAST MISSOURI REALTORS®	\$18,251.00	\$11,025	165%	37%	55.48%	31.22%	Yes	Yes
MO	TRI LAKES BOARD OF REALTORS®	\$43,793.00	\$14,155	309%	37%	92.96%	29.28%	Yes	Yes
MO	WEST CENTRAL ASSOCIATION OF REALTORS	\$31,889.00	\$5,619	567%	37%	120.89%	36.22%	Yes	Yes
MT	BITTERROOT VALLEY BOARD OF REALTORS®	\$6,635.00	\$5,668	117%	37%	58.92%	30.48%	Yes	Yes
NC	ALBEMARLE AREA ASSOCIATION OF REALTORS® INC	\$5,772.00	\$5,229	110%	37%	40.60%	28.35%	Yes	Yes
NC	BRUNSWICK COUNTY ASSOCIATION OF REALTORS®	\$31,559.00	\$14,588	216%	37%	40.03%	21.10%	Yes	Yes
NC	CAPE FEAR ASSOCIATION OF REALTORS®	\$48,723.00	\$41,502	117%	37%	46.61%	30.64%	Yes	Yes
NC	CARTERET COUNTY ASSOCIATION OF REALTORS® INC	\$9,835.00	\$9,043	108%	37%	47.83%	29.83%	Yes	Yes
NC	CLEVELAND COUNTY ASSOCIATION OF REALTORS®	\$3,795.00	\$1,946	194%	37%	52.53%	25.76%	Yes	Yes
NC	GASTON ASSOCIATION OF REALTORS® INC	\$10,810.00	\$5,996	180%	37%	56.07%	24.19%	Yes	Yes
NC	GOLDSBORO WAYNE COUNTY ASSOCIATION OF REALTORS® INC	\$6,634.00	\$3,283	202%	37%	58.68%	21.45%	Yes	Yes
NC	JACKSONVILLE BOARD OF REALTORS® INC	\$14,329.00	\$10,361	138%	37%	44.40%	23.71%	Yes	Yes
NC	MID CAROLINA REGIONAL ASSOCIATION OF REALTORS® INC	\$19,759.00	\$9,850	200%	37%	64.47%	29.12%	Yes	Yes
NC	NEUSE RIVER REGION ASSOCIATION OF REALTORS®	\$9,953.00	\$7,038	141%	37%	67.88%	22.38%	Yes	Yes
NC	WASHINGTON BEAUFORT COUNTY BOARD OF REALTORS® INC	\$4,925.00	\$1,907	258%	37%	100%	48.59%	Yes	Yes
NC	WILKES COUNTY ASSOCIATION OF REALTORS® INC	\$5,043.00	\$2,104	239%	37%	60%	28.83%	Yes	Yes
NC	WILSON BOARD OF REALTORS®	\$4,248.00	\$2,733	155%	37%	50%	26.50%	Yes	Yes
NC	YANCEY MITCHELL BOARD OF REALTORS®	\$1,595.00	\$983	162%	17%	38%	21.81%	Yes	Yes
ND	BISMARCK MANDAN BOARD OF REALTORS®	\$49,031.00	\$34,873	140%	37%	64.62%	34.51%	Yes	Yes
ND	FARGO MOORHEAD AREA ASSOCIATION OF REALTORS® INC	\$64,166.00	\$62,377	102%	37%	60.71%	32.67%	Yes	Yes
ND	WILLISTON BOARD OF REALTORS®	\$9,209.00	\$3,085	298%	37%	125%	29.76%	Yes	Yes
NE	LINCOLN COUNTY BOARD OF REALTORS®	\$4,567.00	\$3,500	130%	37%	84.51%	34.59%	Yes	Yes
NE	OMAHA AREA BOARD OF REALTORS®	\$131,982.00	\$126,592	104%	37%	52.06%	20.62%	Yes	Yes
NE	REALTORS® ASSOCIATION OF LINCOLN	\$55,843.00	\$40,324	138%	37%	49.63%	29.61%	Yes	Yes
NJ	OCEAN CITY BOARD OF REALTORS®	\$11,252.00	\$9,159	122%	37%	48.73%	20.81%	Yes	Yes
NJ	REALSOURCE ASSOCIATION OF REALTORS® INC	\$78,289.00	\$52,874	148%	37%	45.83%	21.99%	Yes	Yes
NJ	WEST ESSEX BOARD OF REALTORS®	\$18,065.00	\$9,409	191%	37%	46.02%	23.57%	Yes	Yes
NM	CARLSBAD BOARD OF REALTORS® INC	\$3,185.00	\$1,915	166%	37%	89.55%	21.43%	Yes	Yes
NM	DEMING LUNA COUNTY BOARD OF REALTORS®	\$865.00	\$686	126%	37%	54.17%	62.99%	Yes	Yes
NM	GALLUP BOARD OF REALTORS®	\$820.00	\$715	114%	37%	76%	29.82%	Yes	Yes
NM	LAS CRUCES ASSOCIATION OF REALTORS® INC	\$16,595.00	\$12,492	132%	37%	37.30%	34.05%	Yes	Yes
NM	OTERO COUNTY ASSOCIATION OF REALTORS®	\$5,595.00	\$3,688	151%	37%	37.21%	25.79%	Yes	Yes
NM	ROSWELL BOARD OF REALTORS®	\$5,228.00	\$2,487	210%	37%	65.52%	46.77%	Yes	Yes
NM	RUIDOSO BOARD OF REALTORS®	\$11,402.00	\$4,888	233%	37%	64.33%	56.30%	Yes	Yes
NM	SAN JUAN COUNTY BOARD OF REALTORS® INC	\$8,126.00	\$4,917	165%	37%	40.70%	45.74%	Yes	Yes
NM	SANTA FE ASSOCIATION OF REALTORS® INC	\$23,897.00	\$21,553	110%	37%	38.20%	20.43%	Yes	Yes
NM	SILVER CITY REGIONAL ASSOCIATION OF REALTORS® INC	\$4,747.00	\$1,658	286%	37%	53.45%	54.76%	Yes	Yes
NM	TAOS COUNTY ASSOCIATION OF REALTORS® INC	\$6,006.00	\$4,974	120%	37%	54.02%	22.72%	Yes	Yes
NV	ELKO COUNTY BOARD OF REALTORS® INC	\$20,837.00	\$4,847	429%	37%	68.47%	86.60%	Yes	Yes
NV	GREATER LAS VEGAS ASSOCIATION OF REALTORS® INC	\$551,027.00	\$549,249	100%	37%	60.24%	21.70%	Yes	Yes

## 2017 Local President's Cup Winners

State	Local	Total \$ Raised	Local Goal	% OF Local Goal	Participation Goal	Participation Rate	CFA Response Rate	Presidents Cup	Live
NV	INCLINE VILLAGE BOARD OF REALTORS®	\$32,341.00	\$7,555	428%	37%	104.62%	39.97%	Yes	Yes
NV	RENO SPARKS ASSOCIATION OF REALTORS® INC	\$97,361.00	\$95,028	102%	37%	38.79%	23.54%	Yes	Yes
NV	SIERRA NEVADA ASSOCIATION OF REALTORS®	\$42,504.00	\$22,534	188%	26%	43.22%	26.88%	Yes	Yes
NY	CLINTON COUNTY BOARD OF REALTORS®	\$23,817.00	\$2,778	857%	37%	95.59%	51.96%	Yes	Yes
NY	CORTLAND COUNTY BOARD OF REALTORS® INC	\$4,504.00	\$1,920	234%	37%	56.38%	30.74%	Yes	Yes
NY	ELMIRA CORNING REGIONAL ASSOCIATION OF REALTORS® INC	\$6,910.00	\$5,821	118%	37%	52.28%	40.50%	Yes	Yes
NY	GREATER BINGHAMTON ASSOCIATION OF REALTORS® INC	\$9,471.00	\$7,169	132%	37%	42.45%	43.29%	Yes	Yes
NY	ITHACA BOARD OF REALTORS® INC	\$9,589.00	\$4,412	217%	37%	47.22%	25.99%	Yes	Yes
NY	JEFFERSON LEWIS BOARD OF REALTORS® INC	\$18,356.00	\$6,883	266%	37%	81.01%	23.01%	Yes	Yes
NY	SOUTHERN ADIRONDACK REALTORS®	\$41,840.00	\$9,477	441%	37%	50.00%	29.76%	Yes	Yes
NY	ST LAWRENCE COUNTY BOARD OF REALTORS®	\$9,030.00	\$3,309	272%	37%	72.84%	29.55%	Yes	Yes
OH	ASHLAND BOARD OF REALTORS®	\$11,077.00	\$2,050	540%	37%	120.55%	80.19%	Yes	Yes
OH	HEARTLAND BOARD OF REALTORS®	\$6,875.00	\$5,701	120%	37%	51.72%	21.63%	Yes	Yes
OH	LICKING COUNTY BOARD OF REALTORS®	\$16,880.00	\$6,712	251%	37%	56.90%	26.35%	Yes	Yes
OH	SPRINGFIELD BOARD OF REALTORS®	\$16,325.00	\$5,701	286%	37%	47.29%	21.03%	Yes	Yes
OH	WAYNE-HOLMES ASSOCIATION OF REALTORS®	\$8,784.00	\$6,038	145%	37%	76.28%	20.23%	Yes	Yes
OK	ADA BOARD OF REALTORS®	\$4,321.00	\$2,110	204%	37%	91.86%	44.09%	Yes	Yes
OK	ALTUS ASSOCIATION OF REALTORS® INC	\$1,500.00	\$1,251	119%	36%	47.06%	26.26%	Yes	Yes
OK	CENTRAL OKLAHOMA COMMERCIAL ASSOCIATION OF REALTORS®	\$330.00	\$98	336%	5%	125.00%	50.00%	Yes	Yes
OK	DUNCAN ASSOCIATION OF REALTORS® INC	\$2,403.00	\$1,521	157%	37%	79.03%	36.75%	Yes	Yes
OK	EDMOND BOARD OF REALTORS®	\$42,229.00	\$17,444	242%	37%	60.76%	25.87%	Yes	Yes
OK	NORMAN BOARD OF REALTORS®	\$12,261.00	\$9,495	129%	37%	49.61%	35.12%	Yes	Yes
OK	NORTH CENTRAL BOARD OF REALTORS®	\$1,914.00	\$1,497	127%	37%	73.77%	21.41%	Yes	Yes
OK	NORTHEAST OKLAHOMA BOARD OF REALTORS®	\$6,701.00	\$4,343	154%	37%	68.36%	25.87%	Yes	Yes
OK	NORTHWEST OKLAHOMA ASSOCIATION OF REALTORS®	\$8,637.00	\$4,735	182%	37%	72.02%	45.37%	Yes	Yes
PA	ALLEGHENY HIGHLAND ASSOCIATION OF REALTORS® INC	\$6,511.00	\$6,406	101%	37%	69.05%	23.57%	Yes	Yes
PA	BRADFORD SULLIVAN ASSOCIATION OF REALTORS® INC	\$3,017.00	\$2,310	130%	37%	74.53%	32.81%	Yes	Yes
PA	BUTLER COUNTY ASSOCIATION OF REALTORS®	\$10,951.00	\$7,517	145%	37%	45.51%	28.70%	Yes	Yes
PA	CENTRAL SUSQUEHANNA VALLEY BOARD OF REALTORS®	\$7,362.00	\$6,537	112%	37%	50.67%	51.71%	Yes	Yes
PA	CENTRE COUNTY ASSOCIATION OF REALTORS® INC	\$21,096.00	\$7,692	274%	37%	44.76%	24.06%	Yes	Yes
PA	MONTGOMERY COUNTY ASSOCIATION OF REALTORS® INC	\$72,281.00	\$54,886	131%	37%	38.79%	20.38%	Yes	Yes
PA	NORTH CENTRAL PENN BOARD OF REALTORS®	\$2,907.00	\$1,939	149%	37%	87.64%	43.28%	Yes	Yes
PA	PIKE WAYNE ASSOCIATION OF REALTORS®	\$12,812.00	\$7,452	171%	37%	89.18%	23.94%	Yes	Yes
PA	READING-BERKS ASSOCIATION OF REALTORS® INC	\$29,021.00	\$18,041	160%	37%	39.86%	26.06%	Yes	Yes
PA	REALTORS® ASSOCIATION OF YORK & ADAMS COUNTIES	\$29,791.00	\$20,961	142%	37%	39.40%	32.58%	Yes	Yes
PA	REALTORS® ASSOCIATION OF WESTMORELAND	\$14,395.00	\$10,982	131%	37%	65.08%	23.44%	Yes	Yes
SC	BEAUFORT COUNTY ASSOCIATION OF REALTORS®	\$21,850.00	\$9,130	239%	37%	56.67%	20.81%	Yes	Yes
SC	GREENWOOD ASSOCIATION OF REALTORS® INC	\$4,275.00	\$3,535	120%	37%	76.16%	21.19%	Yes	Yes
SC	HILTON HEAD AREA ASSOCIATION OF REALTORS®	\$53,526.00	\$25,470	210%	37%	56.89%	20.31%	Yes	Yes
SC	PIEDMONT REGIONAL ASSOCIATION OF REALTORS® INC	\$22,620.00	\$10,020	225%	37%	84.81%	20.34%	Yes	Yes
SC	SPARTANBURG BOARD OF REALTORS® INC	\$20,706.00	\$15,076	137%	37%	47.83%	22.85%	Yes	Yes
SD	BLACK HILLS ASSOCIATION OF REALTORS®	\$23,940.00	\$23,787	100%	37%	63.27%	43.06%	Yes	Yes
TN	BRISTOL TENNESSEE VIRGINIA ASSOCIATION OF REALTORS® INC	\$4,129.00	\$3,715	111%	37%	55.17%	21.89%	Yes	Yes
TN	CENTRAL WEST TENNESSEE ASSOCIATION OF REALTORS®	\$23,614.00	\$10,068	234%	37%	66.92%	31.36%	Yes	Yes
TN	CHATTANOOGA ASSOCIATION OF REALTORS® INC	\$48,800.00	\$39,710	122%	37%	38.19%	32.35%	Yes	Yes
TN	CLARKSVILLE ASSOCIATION OF REALTORS®, INC.	\$44,073.00	\$19,215	229%	37%	48.80%	25.09%	Yes	Yes
TN	GREATER NASHVILLE ASSOCIATION OF REALTORS® INC	\$170,473.00	\$103,451	164%	37%	38.01%	24.06%	Yes	Yes
TN	MEMPHIS AREA ASSOCIATION OF REALTORS® INC	\$116,348.00	\$81,547	142%	37%	43.04%	23.70%	Yes	Yes
TN	MIDDLE TENNESSEE ASSOCIATION OF REALTORS® INC	\$45,350.00	\$41,632	108%	37%	39.20%	24.65%	Yes	Yes
TN	NORTHEAST TENNESSEE ASSOCIATION OF REALTORS® INC	\$43,712.00	\$29,129	150%	37%	57.70%	45.72%	Yes	Yes
TN	REELFOOT REGIONAL ASSOCIATION OF REALTORS® INC	\$1,478.00	\$1,332	110%	37%	119.23%	61.71%	Yes	Yes
TN	RIVER COUNTIES ASSOCIATION OF REALTORS® INC	\$13,616.00	\$12,041	113%	37%	71.70%	28.42%	Yes	Yes
TN	SUMNER ASSOCIATION OF REALTORS® INC	\$33,275.00	\$16,781	198%	37%	63.21%	24.26%	Yes	Yes
TN	TENNESSEE VALLEY ASSOCIATION OF REALTORS® INC	\$6,010.00	\$3,074	195%	37%	100%	39.60%	Yes	Yes
TN	UPPER CUMBERLAND ASSOCIATION OF REALTORS® INC	\$12,503.00	\$7,737	161%	37%	53.31%	22.75%	Yes	Yes
TX	ABILENE BOARD OF REALTORS® INC	\$30,017.00	\$17,835	168%	37%	52.11%	36.83%	Yes	Yes
TX	AMARILLO ASSOCIATION OF REALTORS® INC	\$89,149.00	\$32,069	277%	37%	70.23%	21.70%	Yes	Yes
TX	BEAUMONT BOARD OF REALTORS® INC	\$34,814.00	\$17,709	196%	37%	69.74%	21.79%	Yes	Yes

## 2017 Local President's Cup Winners

State	Local	Total \$ Raised	Local Goal	% OF Local Goal	Participation Goal	Participation Rate	CFA Response Rate	Presidents Cup	Live
TX	GREATER EL PASO ASSOCIATION OF REALTORS®	\$94,028.00	\$84,778	110%	37%	51.36%	26.55%	Yes	Yes
TX	JOHNSON COUNTY ASSOCIATION OF REALTORS®	\$12,560.00	\$3,852	326%	37%	71.74%	27.86%	Yes	Yes
TX	KERRVILLE BOARD OF REALTORS®	\$19,846.00	\$13,104	151%	37%	61.98%	20.70%	Yes	Yes
TX	LUBBOCK ASSOCIATION OF REALTORS® INC	\$104,996.00	\$46,136	227%	37%	49.73%	26.90%	Yes	Yes
TX	NACOGDOCHES COUNTY BOARD OF REALTORS®	\$7,445.00	\$3,726	199%	37%	98.88%	24.76%	Yes	Yes
TX	PAMPA BOARD OF REALTORS® INC	\$2,869.00	\$1,256	228%	37%	60.00%	21.84%	Yes	Yes
TX	PERMIAN BASIN BOARD OF REALTORS® INC	\$71,544.00	\$22,189	322%	37%	56.23%	22.50%	Yes	Yes
TX	SAN ANGELO ASSOCIATION OF REALTORS®	\$54,095.00	\$14,820	365%	37%	60.73%	22.38%	Yes	Yes
TX	SOUTH PADRE ISLAND BOARD OF REALTORS	\$12,990.00	\$5,275	246%	37%	81.75%	28.27%	Yes	Yes
UT	BRIGHAM TREMONTON BOARD OF REALTORS®	\$9,494.00	\$5,453	174%	37%	44.34%	42.23%	Yes	Yes
UT	CACHE RICH ASSOCIATION OF REALTORS® INC	\$26,663.00	\$22,378	119%	37%	44.60%	31.42%	Yes	Yes
UT	PARK CITY BOARD OF REALTORS® INC	\$51,112.00	\$43,109	118%	37%	44.75%	28.92%	Yes	Yes
UT	TOOELE COUNTY BOARD OF REALTORS®	\$18,205.00	\$8,797	206%	37%	57.89%	31.49%	Yes	Yes
UT	UTAH COUNTY ASSOCIATION OF REALTORS®	\$143,268.00	\$116,723	122%	37%	49.01%	23.30%	Yes	Yes
UT	WASHINGTON COUNTY BOARD OF REALTORS®	\$68,032.00	\$52,420	129%	37%	76.74%	26.24%	Yes	Yes
VA	CHESAPEAKE BAY & RIVERS ASSOCIATION OF REALTORS®	\$8,130.00	\$6,705	121%	37%	66.23%	21.05%	Yes	Yes
VA	HARRISONBURG ROCKINGHAM ASSOCIATION OF REALTORS®	\$12,915.00	\$9,028	143%	37%	69.06%	20.99%	Yes	Yes
VA	NORTHERN NECK ASSOCIATION OF REALTORS®	\$5,050.00	\$3,911	129%	37%	71.43%	21.89%	Yes	Yes
VA	ROCKBRIDGE HIGHLANDS REALTORS®	\$4,395.00	\$3,088	142%	37%	42.86%	28.44%	Yes	Yes
VT	ADDISON COUNTY BOARD OF REALTORS®	\$7,130.00	\$2,950	241%	37%	111.29%	24.82%	Yes	Yes
VT	CROWN POINT BOARD OF REALTORS® INC	\$3,800.00	\$3,426	110%	37%	73.61%	31.01%	Yes	Yes
WA	KITTITAS COUNTY ASSOCIATION OF REALTORS®	\$18,054.00	\$2,821	639%	37%	64.35%	37.54%	Yes	Yes
WA	LOWER COLUMBIA ASSOCIATION OF REALTORS®	\$29,116.00	\$4,980	584%	37%	45.81%	28.70%	Yes	Yes
WA	NORTHEAST WASHINGTON ASSOCIATION OF REALTORS®	\$6,070.00	\$2,012	301%	37%	93.90%	59.58%	Yes	Yes
WA	WALLA WALLA BOARD OF REALTORS®	\$13,558.00	\$3,459	391%	29%	37.59%	43.68%	Yes	Yes
WA	WHITMAN COUNTY ASSOCIATION OF REALTORS®	\$7,095.00	\$1,398	507%	37%	61.40%	52.45%	Yes	Yes
WY	CHEYENNE BOARD OF REALTORS®	\$18,069.00	\$14,027	128%	37%	60.42%	37.96%	Yes	Yes
WY	SWEETWATER COUNTY BOARD OF REALTORS®	\$3,995.00	\$2,880	138%	37%	52.17%	24.58%	Yes	Yes